

Bulletin

Annuity Requirements apply to ND and OR

- In order to conform to the NAIC Suitability in Annuity transactions Model Regulation (NAIC-275) **Presidential Life Insurance has partnered with Quest CE to provide Agent annuity product training and annuity CE courses in compliance with the various States new annuity training requirements.**
 - Annuity agents can access the Quest training site link **<https://learn.questce.com/presidentiallife/>** to begin training. This link will be listed in the Agent Resource Center/Learning Center **<https://arc.presidentiallife.com/LearningCenter/content.aspx>**
 - Agents must register with the Quest site to start the training. Quest site registration does NOT require Presidential Life Insurance Company pre-appointment. Company annuity product training materials are available after registration.
 - Upon completion of the annuity product training and answering 18 out of 25 questions correctly on our exam, agents will receive an online certificate that can be printed from the site. There is no agent cost for this company annuity product training.
 - Through a special arrangement with Quest CE, all Presidential Life Writing Agents will be able to take all the following **for the single cost of \$30.00**:
 1. the **annuity CE** most States are requiring
 2. **any necessary anti-money laundering training**
 3. and **an unlimited number of CE** for their respective State licensing requirements.
- Payment is payable to Quest CE via the agent registration process when insurance CE is requested. Annuity Requirements by State listing (revised August 1st, 2011) is attached to this bulletin for your reference.
- If you have any questions regarding this bulletin please contact your respective RVP (listed below) or Gary Mettler ext. 454.

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Presidential Life Insurance Company Nyack, NY 10960
1-800-926-7599 or 1-888-PRES LIF
www.presidentiallife.com



Presidential Life Insurance Company, Nyack, NY 10960
Annuity Requirements by State 1-888-PRES-LIF or 1-800-926-7599



STATE	EFFECTIVE DATE	Must complete company annuity product training course prior to selling any deferred or immediate annuity contract.	Must also complete 4.0 hours of annuity CE provided by a State approved CE vendor prior to selling any deferred or immediate annuity contract.	NOTES
Alabama				
Alaska	<i>Pending</i>			
Arizona				
Arkansas				
California				
Colorado	April 1, 2011	X	X	
Connecticut	<i>Pending</i>			
Delaware				
Dist of Columbia	Dec. 24, 2010	X	X	
Florida				
Georgia				
Hawaii	<i>Jan. 1, 2012</i>	X	X	
Idaho				
Illinois	<i>Pending</i>			
Indiana	<i>Jan. 1, 2012</i>	X	X	
Iowa	Jan. 1, 2011	X	X	
Kansas				
Kentucky	<i>Jan. 1, 2012</i>	<i>N/A</i>	X	
Louisiana				
Maine				
Maryland	<i>Nov. 1, 2011</i>	X	X	
Massachusetts				
Michigan	<i>Pending</i>			
Minnesota	<i>Pending</i>			
Mississippi				
Missouri				
Montana				
Nebraska				
Nevada				
New Hampshire				
New Jersey				
New Mexico				
New York	June 30, 2011	X	N/A	
North Carolina				
North Dakota	Aug. 1, 2011	X	X	
Ohio	July 1, 2011	X	X	
Oklahoma	July 14, 2011	N/A	X	
Oregon	July 1, 2011	X	X	
Pennsylvania				
Rhode Island	June 1, 2011	X	X	
South Carolina	<i>Sept. 25, 2011</i>	X	X	
South Dakota				
Tennessee	<i>Pending</i>			
Texas	April 10, 2010	N/A	X (For Resident TX Agents) *	Also Annual 4.0 hour CE
Utah				
Vermont				
Virginia				
Washington				
West Virginia	July 1, 2011	X	X	
Wisconsin	May 1, 2011	X	X	
Wyoming				

*May be grandfathered if licensed for 20+ years